



## STONE SOUP CONSULTING

### CASE STUDY: Impact study of NETRI Foundation's Donation program.



Client: Fundación NETRI

Location: Spain, 2016-2017

Consultants involved: Sophie Robin, Clara de Bienassis, Gabriel Moltieni

# CASE STUDY

## The challenge

The Netri Foundation was created to offer help and hope to the most disadvantaged, so that they can lead the dignified life all human beings deserve. The Foundation has developed several lines of work, one of which is its donation program. After more than 10 years of activity, with more than 80 donations sent for a total of 2,25 million euros, the Foundation asked Stone Soup Consulting to evaluate, from a back-office standpoint, if these had contributed to improve the lives of the people they intended to reach, and if the services or infrastructures created are still making a difference today.

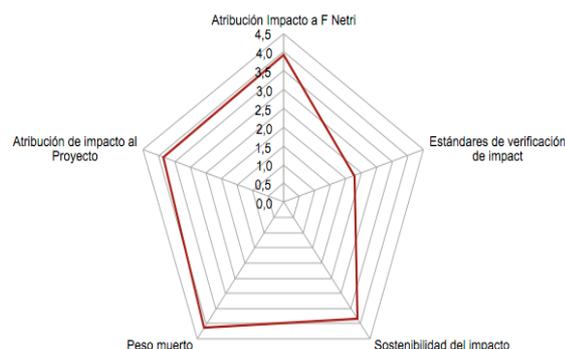
## The process

In order to conduct an impact assessment without going to the field, we used and adapted the same method we had developed previously for a similar request, which consisted in using an on-line survey sent to, in this case, a representative sample of beneficiary organisations. These organisations informed us about their impact in the field and backed it, whenever available, with support documents documenting the stated impacts.

Although this exercise was not a scientific and rigorous impact evaluation process, it nonetheless was useful to understand how the services and infrastructure created had been sustained over time. Three of the donations have been analyzed more in-depth, with interviews to direct beneficiaries and other key stakeholders. In some cases, the beneficiary organization had set up a specific impact measurement process at local level to be able to inform the survey (Glimmer of Hope for the well projects in Africa and Fundación Vicente Ferrer for the projects supported in Africa).

## The results

The result was the elaboration of a report stating the relative impact of NETRI in the field, which included specific recommendations on how to further strengthen it. The report showed positive results in terms of sustainability of impact, in the sense that most infrastructure or services created are still available, in good conditions and being used as of today. Therefore, it is still impacting many lives – from 163,138 people impacted at the end of projects, to an additional 168,516 people as of end of 2015.



[Stone Soup contributed]

“1. Building social impact reporting in the initial donation process.

2. Greater knowledge of the quality of the institutions reporting, and ways to improve social impact reporting”.

Josephine Ragni, NETRI Foundation

## The future

NETRI will in the future work on improving its donations information and management tools so that impact data is included in the contractual agreement with beneficiary organisations, and is informed in the corresponding reporting systems. Thanks to this process, the NETRI Foundation has stated it increased the competencies of its team in the impact measurement field, and has already improved the way impact is integrated in its other area of work (microcredit mainly).

The publication is now available on NETRI's webpage: <http://www.fundacion-netri.org/en/impacto.aspx>